

2023 Impact Report







Dear friend,

This has been a year of opportunity and impact for The Community Builders, with new affordable housing developed and managed, transformational resident initiatives, and award-winning neighborhood investments across the 30 great American cities where we work.

TCB welcomed more than 670 families to new homes this year, advancing our mission at historic lofts in Charlotte, midrise apartments in Cleveland, workforce cottages on Martha's Vineyard and more new communities across our five regions. These new families join a TCB portfolio of over 14,000 apartments that more than 25,000 residents call home.

Award-winning TCB Community Life resident initiatives are advancing equity and opportunity for children, adults and seniors. With donor support, TCB residents are opening new doors to health, wealth and opportunity. I am honored to share the best of our work in 2023 and introduce you to a few of the people whose lives have been transformed by TCB.

Thank you,

Bart Mitchell | President and CEO

WELCOME HOME

25,000+ CHILDREN, ADULTS, AND SENIORS CALL A TCB COMMUNITY HOME.

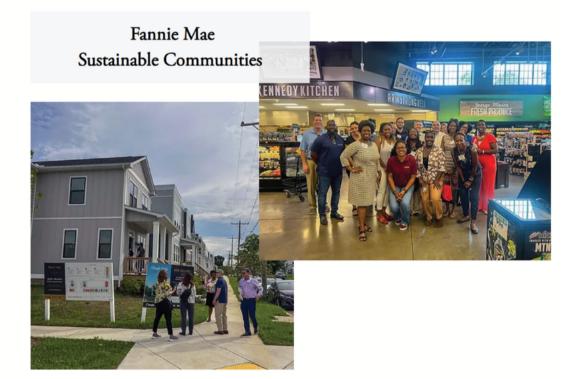
*RESIDENT SPOTLIGHT •



Jennifer Foster, Champion Resident

TCB resident Jennifer Foster is making house calls to improve the health of her community. She is employed as a Health Champion in a maternal and child health initiative called Avondale Children Thrive. Trained in best practices for safe infant sleep, breastfeeding, early education and client confidentiality, Jennifer provides inhome coaching to new and expectant mothers in Cincinnati with the aim to reduce infant mortality and improve the health of the neighborhood's youngest residents.

^NEIGHBORHOOD SPOTLIGHT ^



Fannie Mae selected TCB's From Our Doors to Yours resident initiative as a \$1 million winner of the 2022 Sustainable Communities Innovation Challenge, a contract competition to advance Black homeownership and racial equity. TCB Community Life coaches in Chicago, Detroit, and Richmond are opening a new door to the American Dream by connecting residents with resources to achieve higher credit scores, build earned savings and receive down payment assistance.

RESIDENT SUCCESS

WE PLACE RESIDENT SUCCESS AT THE CENTER OF OUR WORK.



Households with rent reporting for credit building have improved credit scores



Children ages 3 to 5 enrolled in preschools



Families at risk of eviction remained stably housed with coaching



Residents established new credit scores through rent reporting to credit bureaus











HOUSING IMPACT

WE OWN AND MANAGE 14,000+ HOMES, INCLUDING THESE 671 NEW AND RENEWED HOMES.



250 CENTRE, BOSTON, MA





WOODHILL STATION WEST, CLEVELAND, OH



NODA WANDRY, CHARLOTTE, NC



CAPE COD & MARTHA'S VINEYARD PORTFOLIO



NEIGHBORHOOD IMPACT

WE EXPAND ACCESS TO HEALTH CARE AND HEALTHY FOODS WITH NEIGHBORHOOD INVESTMENTS THROUGHOUT OUR REGIONS.



The University of Cincinnati Medical Center

Funded by our allocation of New Markets Tax Credits, the University of Cincinnati Medical Center emergency department has undergone an expansion and renovation aimed at enhancing health outcomes in a community that hundreds of TCB residents call home. Completed in 2023, the new department boosts capacity and efficiency, offering behavioral health rooms, nursing stations and improved access to care. This investment in pediatric health is the latest in our series of New Markets Tax Credit allocations that total more than \$250 million.

Shop Fair Supermarket, The Bronx, New York

Located on the ground floor of TCB's Park Haven Apartments in New York City, Shop Fair Supermarket opened in 2023 with a fresh selection, cultural favorites and affordable prices. The vibrant 11,000 square foot store serves TCB residents and the diverse Mott Hill neighborhood.

With a portfolio of over 500,000 square feet of neighborhood commercial real estate, TCB is building stronger neighborhoods through affordable commercial leases and direct assistance to small and minority-owned businesses.



HOUSING AWARDS





2023 ACHP/HUD

Secretary's Award for Excellence

Commodore Place Apartments

Cleveland, Ohio Historic Preservation





2023 Journal of Tax Credits Award Development of Distinction Church Hill Phase 2B

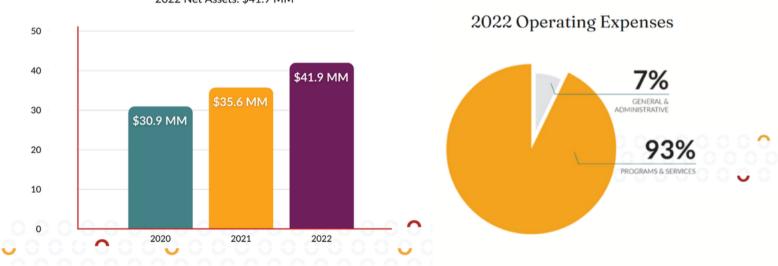
Richmond, Virginia
Metropolitan Community Impact

Gertrude S. Carraway Award of Merit NoDa Wandry

Charlotte, NC Historic Preservation

FINANCIALS





BOARD OF DIRECTORS

Louis Mercedes (Chair)

Audra Bohannon

Andrew Clark

Brian L.P. Fallon

Carol Galante

Richard High

Kim Michelle Janey

Bernita Johnson Gabriel

David Johnson

Benjamin Jullien

Patrick Nash

Robin Powell Mandjes

James Riccio

Mia Roberts

Jeffrey Sanchez

Amy Schectman

Adam Troy

Jay Walder

Monica Warren-Jones

Malcolm Williams

Kamillah Wood



*As of November 2023

THANK YOU TO OUR DONORS. PLEASE CONTACT US WITH QUESTIONS ABOUT DONOR RECOGNITION.

\$100,000+

- Chicago Department of Family & Support Services
- · Eastern Bank Foundation
- Fannie Mae Foundation
- Lowe's
- · The BUILD Health Challenge
- · U.S. Department of Treasury

\$10,000 - \$24,999

- AGM Financial Services, Inc.
- · Applegate & Thorne-Thomsen, P.C.
- · Beth Mullen
- · Boston Financial Investment Management
- · Cincinnati Children's Hospital Medical Center
- Cranshaw Construction
- Klein Hornig LLP
- Marous Brothers Construction
- Marsh USA, Inc.
- · Marsh, Moriarty, Ontell, and Golder
- Mega Contracting
- · Mintz Levin Cohn Ferris Glovsky and Popeo, PC
- · Norfolk Southern Corporation
- · Northwestern Medicine
- Red Stone Equity Partners LLC
- · Rockport Mortgage Corporation
- · Stratford Capital Group

\$25,000 - \$99,999

- · City of Baltimore
- · City of Worcester (CDBG)
- Cohn Reznick
- · Community Foundation for a Greater Richmond
- Hampton Roads Community Foundation
- JP Morgan Chase
- · Ohio Capital Corporation for Housing
- · Roy Hunt Foundation
- The CarMax Foundation

\$5,000 - \$9,999

- Amenta Emma Architects
- Baker Tilly
- Bank of America Merrill Lynch
- BNY Mellon
- Bob Green
- · Consigli Construction
- DBVW Architects
- Dorfman Capital
- EMBARC
- · GEI Consultants, Inc.
- Keith Construction
- Konica Minolta Business Solutions
- Langan
- Lisa Wilcox-Erhardt and Steven Erhardt
- MassHousing

\$1,500 - \$4,999

- · AEGON USA Realty Advisors, LLC
- Beacon Hill Hospitality
- · Beverly Bates and Christine Connors
- · BlueHub Capital
- Bozzuto Construction Company
- Buchanan Ingersoll & Rooney PC
- C.T. Male Associates
- · Cannon Heyman & Weiss
- Citizens Bank
- · Core Communications
- Damien Raffle
- David Jones and Sarah Niemcgycki
- · Downing VanDyke
- Esusu
- Gilmartin Magence LLP
- · Goulston & Storrs
- · Harkins Builders, Inc.
- Hartford Fire Insurance Company
- HD Supply
- ICON Architecture
- Jason Ward
- Jay Walder
- Lacev Sorensen
- Marcum LLP
- MDG Construction
- · Morgan and Kristin Wilson
- · Needham Bank
- · Nolan Sheehan Patten LLP
- · Novogradac & Company LLP
- Patricia Belden
- Patrick Nash Pine Street Inn
- RDL Architects
- · Regions Affordable Housing
- RiverHills Bank · Skender Construction
- Specialty Consultants Inc.
- Stephanie Garrett-Stearns and William Stearns
- The Architectural Team
- Walter Haverfield LLP
- Waypoint KLA

- · Plumb House, Inc.
- · Raymond James Affordable Housing Investments
- RBC Capital Markets
- · Rockland Trust Bank Santander Bank

Merchants Capital

- Shawmut Construction
- The Community Preservation Corporation
- The Davis Companies
- U.W. Marx
- Urban Architectural Initiatives

\$500 - \$1,499

- Alison Gant · Bart Mitchell and Susan Siebert
- · City of Aurora, IL
- Dave Roecker
- · Davis Square Architects, Inc.
- . Edward H. Marchant and Catherine Marchant
- Elizabeth Gonzalez Suarez
- Fiona Horning · Gary Kane
- James A. Riccio
- · John Moriarty & Associates
- Jullie and Michael Patterson
- Karen Wiener
- Leah Van Tassel
- Linda Torres
- · McPhail Associates, LLC
- · Metro Housing Boston
- National Center for Housing Management
- Nicole Fuguay Patrick Cormer
- Peter Marx
- Proverb LLC Rose Mabwa
- Royston Delaney
- Scott Mandeville The Strategy Group
- · Thomas Joyce

\$250 - \$499

- · AKRF, Inc.
- · Anthony Akindele · Cesira Newcomb
- Dane Adams
- Iric Rex
- · Jacqueline West-Spencer
- · Jeff Heisler
- · Jeffrey and Sara Beam
- Jesse Batus Joan Burns
- · Mary Kay Leonard
- · Melissa Sue Guertin
- · Mike Gilligan
- Nidhi John
- Peter Munkenbeck Phillip Clay
- · Point32Health
- · Robert Portman and Annette Simon · Robin Powell Mandjes
- Umbro & Sons Construction Corporation

\$1 - \$99

- · Patrvk Jakubowski Alexa Ducote
- · Allison Collins · Riddhi Shah
- Angela Swanson Russell Tanner
- Anne Moriarty Ryan Hoffman Arman Chowdhury
- Barbara Vinick Carrie Tennant
- Cindy Lovett
- Elvis Lopez
- Hamilton Anderson Associates Janel Mortell
- Juliana Madden
- Laura Kremmel
- · Laura Martin Mark Farlow

\$100 - \$249

- · Alma Balonon-Rosen
- Andy Waxman
- Anne Vinick · Donald Vaughan, Esq.
- Doug Brown
- Drew Bartley
- Ethan Ceplikas
- Frank Holmes Greg Watson
- · Gregory Maher Heidi Brooks
- Hilary Holmes
 - Jan Griffin
 - Jeanette Ackermann Jesse Elton
 - · Jim P. Maynard Joe Giggey
 - Jonathan Keyes
 - Jonathan Klein Larry MacDonald
 - Lauren Burrows Malik Aziz
 - · Mark S. Fowles
 - Mary Thompson · Matthew P. Martin
 - Meghan Kaple Mia Roberts
 - Micah O'Neil
 - Michael Nilles Nina Ann Schwarzschild
 - · Patricia Duarte
 - · Peter Lubershane
 - · Peter Quintiliani
 - · Rachana Crowley Rebeca Nystrom
 - · Renata von Tscharner · Rvan Hurd
 - · Sandi W. Silk

 - · Scott M. Arrighi
 - · Steve Lodi
 - Tom Buonopane
 - Yoko Tai